

## In The **NEWS**

The Galbreath Group, specialized consultants and advisors in the field of Bank-Owned Life Insurance (BOLI) and Corporate-Owned Life Insurance (COLI), is pleased to announce its affiliation with Alden Securities, a subsidiary of Alden Investment Group. Founded in 1995, Alden Investment Group is an independent firm with a full-service broker/dealer and registered investment adviser. The firm offers a large and diverse menu of services, including individual account management, institutional research, investment banking, private placement offerings, wholesaling services, retirement plans, equity trading, fixed income trading, and options trading, among other broker/dealer and RIA capabilities.

Concurrent with this new alliance, The Galbreath Group made the following organizational changes and additions:

- Mike Resch was named Chief Executive Officer (CEO). Mike will be responsible for the growth and strategic direction and planning of the firm, including business development and optimizing relationships with its institutional clients, institutional network, and insurance company partners.
- Rob Galbreath, Managing Principal, will remain President. Rob will concentrate his efforts on driving new business and strengthening the client relationships of the firm. He will also be involved in the strategic planning process and implementation.
- Will Galbreath, Managing Principal, will remain Chief Operations Officer. Will's focus will continue to be on the operational and financial efficiency of the firm while managing the back-office functions as well as the relationship with its administration partner, The Pangburn Group, to support the reporting and compliance needs of its clients. He will be an active participant in the strategic planning process and implementation.
- Mike Quick joined as a Relationship Manager in addition to being appointed Chairman of the Firm's Advisory Board. Mike is recognized as one of the all-time great football players for the Philadelphia Eagles. He is a member of the Eagles Hall of Fame and has been the color commentator for Eagles radio broadcasts for over 20 years. Mike is and has been involved in many successful business ventures since his playing days, and perhaps more noteworthy, he unselfishly dedicates much of his time to underserved communities and giving back. Mike currently serves on the board of directors/trustees of The First Tee of Greater Philadelphia and the Camden Health & Athletic Association while also supporting and helping NFL Charities. In these roles for The Galbreath Group, Mike will support and manage client relationships while providing advice and counsel to the leadership team across multiple functions of the business.

Mike Resch commented, "The Galbreath Group is pleased to join Alden Securities. Their ownership and team of talented employees understand our business model and provide a platform of expertise and resources that suits our needs and that of our clients. Moreover, they have multiple product offerings for banks, some of which are eligible for Community Reinvestment Act (CRA) credit that we're excited to access and share with our clients and relationships. Regarding Mike Quick, The Galbreath Group has known him for several years. Mike brings tremendous business acumen to our organization, and he will be an asset to us and our customers. Diversity of leadership in our organization is a priority, and we couldn't be more excited to have Mike as part of our team. Altogether, these changes will enhance the value, consultative advice, and impact in the community we expect to deliver."

**About The Galbreath Group:**

The Galbreath Group provides consultative advisory to financial institutions and corporations for executive benefits and non-qualified executive plan design, and Bank-Owned Life Insurance (BOLI) and Corporate-Owned Life Insurance (COLI) consulting, advisory, management, administration, review, and implementation. These services include new BOLI/COLI investments and the evaluation and restructuring of existing BOLI/COLI and non-qualified benefit plans, pre-purchase analysis, and ongoing plan administration.